# **2002 Annual Report**

Year Ended March 31, 2002

Precision in an Imprecise World; Bandwidth in an Accelerating Universe









# **Spintronics Overview**

"...an unprecedented opportunity to define a radically new class of device that would exploit the idiosyncrasies of the quantum world to provide unique advantages over existing information technologies." —"Spintronics," Scientific American, June 2002

NVE is a leader in the practical commercialization of "spintronics," which many experts believe represents the next generation of microelectronics—the successor to the transistor. Unlike conventional electronics, which rely on electron charge, spintronics uses electron spin to store and transmit information. Compared to charge-based microelectronics, spintronics devices are smaller, faster, and more accurate. The commercial potential of the technology has been estimated to be \$100 billion per year.

It is the spin of electrons that causes magnetism. NVE's products use proprietary spintronic materials called Giant Magnetoresistors (GMR). Perfected by NVE under government research grants, the materials are made of exotic alloys a few atoms thick, and provide very large signals (the "Giant" in "Giant Magnetoresistor").

We are pioneers in creating practical products using this revolutionary technology. Our products include magnetic sensors to acquire ultra-precise data such as the position of a robot arm, and couplers to transmit data at previously unheard of speeds. We also license spintronics/Magnetic Random Access Memory (MRAM) designs which could take over the \$50 billion semiconductor memory market.

# Past Year Highlights:

- ✓ Product sales more than doubled for the second consecutive year.
- ✓ Partnerships with Agilent, Digi-Key, and Cypress.
- ✓ Quadrupled the number of U.S. sales representatives.

Selected Financial Data (dollars in thousands)						
Fiscal Year Ended March 31,						
2002 2001 2000						
<b>Product Sales</b>	\$ 1,593	\$ 749	\$ 373			
<b>Total Revenues</b>	6,995	7,165*	6,225			
<b>Net (Loss) Income</b> (2,100) 127* (86)						
*Includes \$1.25 million of non-recurring license revenues.						

# **Fellow Shareholders:**

NVE closed its first full year as a public company with product sales doubling for the second straight year. That

extraordinary growth was driven by exceptional products, targeted promotions, and wider distribution. We also set the stage for future growth with technology partnerships, and continued to win government contracts to support our world-class product research.



NVE President & CEO Daniel Baker.

# **Exceptional Products**

NVE has two commercial product lines based on our unique spintronics technology. Sensors determine position precisely and quickly; couplers (also known as "isolators" because they isolate signals from noise sources), transmit data at high speed. We summarize the advantages of our devices with "the four Bs":

- **Bandwidth**—Five to ten times faster than optical couplers, maximizing network productivity.
- **Bounds**—Ten times longer transmission range in noisy environments. This means more reliable industrial networks and sould triple
  - works and could triple the range of broadband over existing wires.
- <u>Bits</u>—More precise (more useful "bits") for more productive controls and robotics.
- Boxes—Multiple data channels on one die allows unprecedented miniaturization.
   Customers report three month pay-backs from board space savings.



A four-channel NVE coupler, 10x actual size. Barely a millimeter long, it replaces a 3½-inch conventional circuit board.

# "NVE makes... an extremely nice product that will sell extremely well...."

-ChipCenter

In the past fiscal year, our products received the prestigious ChipCenter *Product of the Month* award and PROFIBUS International recognition. PROFIBUS is widely-used industrial and factory automation communication standard. Industrial automation is our near-term target market, and PROFIBUS recognition shows that our products meet the highest standards.

## **Broadened Distribution and Product Promotion**

In the past year we increased our sales "feet on the street" by an order of magnitude. We hired Anthony Leali as National Sales Manager and head evangelist for the United States. Anthony's mission is to support and dramatically expand our sales representative coverage. In the past year we added about a dozen distributors and sales representatives, including eight in the U.S. We began a distribution partnership with Digi-Key Corporation to promote and sell our products throughout the country. Digi-Key is among the top 12 of the more than 800 electronic distributors in the U.S., and their catalog is one of the industry's most popular, reaching over one million electronic designers.

We launched our first major direct mail and advertising campaign in the past year. This "hate optos" campaign targeted optical couplers—our primary competition—and successfully tapped into a wellspring of dissatisfaction with existing devices. We are expanding the campaign in Fiscal 2003.

学气

Our "hate optos" campaign has been extremely effective.

# Technology, Partnerships, and MRAM

Technology partnerships have bolstered our intellectual property portfolio, positioned us for future revenues and royalties, and strengthened our capital structure.

In the past fiscal year, we received four new patents and over \$500,000 in license revenues. Two of the patents strengthened the barriers to competitive entry for couplers we are now selling. The other two were watershed MRAM Magnetic Random Access Memory (MRAM) patents. MRAM has been described as the ideal memory, and could eventually take over the \$50 billion semiconductor memory market.

Because of the capital investment required to make largescale memories, we have made a strategic decision to use manufacturing partnerships to capitalize on our MRAM intellectual property. In April 2002 we received a strategic investment of over \$6 million from Cypress Semiconductor Corporation in conjunction with a technology exchange agreement.

We believe the Cypress partnership, together with our two new MRAM patents, significantly strengthens our intellectual property in an area where we already had one of the strongest portfolios in the industry.

Using our technology, Cypress plans to have the world's first production MRAMs by the end of calendar 2002. In addition to Cypress, our current MRAM licensees include Honeywell, Union Semiconductor Technology Corporation, and Motorola. Motorola has announced a goal of producing MRAM samples in calendar 2003.

"Fast, rugged, and non-volatile, MRAMs are expected to carve out a niche from the \$10.6-billion-a-year flash memory market."

—Spectrum, December 2001

Finally, in October 2001 we signed a technology agreement with Agilent Technologies, Inc., the leading supplier of high-performance couplers. We have already received some fees and advance payments, and will receive significantly more when Agilent begins selling products under the agreement.

#### **Government Contracts**

The speed and precision made possible by our spintronics are invaluable in military as well as industrial applications. NVE won a record \$5 million-plus in government contracts in fiscal year 2002, to be fulfilled in the next two years. Since NVE's inception we have received over \$30 million in R&D contracts. These contracts build our intellectual property without using our own funds, and provide a profitable revenue stream. We target contract areas which not only help America's defense, but support our commercialization strategy.

We are particularly pleased by a \$1.5 million spintronics research and commercialization contract. This contract recognizes our team, led by NVE founder Jim Daughton, as one of the world's elite. In the past year we also earned contracts for MRAM development and the application of our sensor technology to airframe structural integrity, land mine detection, concealed weapon detection, and biological agent identification.

#### **Positioned for Continued Growth**

We enter fiscal year 2003 well-positioned for continued growth. NVE has a strong balance sheet, a solid backlog, and a sustainable competitive advantage in a huge, fast-growing market. We have expanded our production capacity, added 15% more overall space, and strengthened our infrastructure with a new business computer system. In the coming year, we will step-up our advertising and promotion campaigns, and continue adding manufacturers' representatives.

NVE is at the forefront of a generational change in electronics. We feel fortunate to be a part of it, and are committed to make the most of an historic opportunity.

Sincerely,

Daniel A. Baker, Ph.D.

Vaniel Baker

President and Chief Executive Officer

May 31, 2002

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# FORM 10-KSB

[X] Annual Report Pursuant to Section 13 or 15(d) of the Securitie For the year ended Marc	
[ ] Transition Report Pursuant to Section 13 or 15(d) of the Secur	ities Exchange Act of 1934
For the transition period fromto	
Commission file Number 000-12196	
NVE Corpo	
(Exact name of registrant as speci	ified in its charter)
Minnesota (State or other jurisdiction of incorporation)	<b>41-1424202</b> I.R.S. Employer Identification number
11409 Valley View Road, Eden Prairie, Minnesota (Address of principal executive offices)	<b>55344</b> (Zip code)
Issuer's telephone number, including area code: (952) 829-9217	
Securities registered pursuant to Section 12(b) of the Act: <b>None</b>	
Securities registered pursuant to Section 12(g) of the Act: Common s	tock, \$0.01 par value ("Common Stock")
Check whether the issuer: (1) has filed all reports required to be filed be of 1934 during the past 12 months (or for such shorter period that the r been subject to such filing requirements for the past 90 days. YES	egistrant was required to file such reports), and (2) has
Indicate by check mark if disclosure of delinquent filers pursuant to Ite be contained, to the best of registrant's knowledge, in definitive proxy Part III of this Form 10-KSB or any amendment to this Form 10-KSB.	or information statements incorporated by reference in
Issuer's revenues for the most recent fiscal year ended March 31, 2002	totaled \$6,995,325.
Based upon the \$2.10 per share closing sales price of the registrant's confidence of the shares of Common Stock held by nonaffiliates as of such date we	
Common Stock - 20,785,549 shares outstanding as of May 9, 2002.	
Transitional Small Business Disclosure Format (check one) YES	S[ ] NO[X]
Dogumenta Incomputad I	Dr. Dofomoro

# **Documents Incorporated By Reference**

Portions of the Proxy Statement for NVE Corporation's 2002 Annual Meeting of Shareholders are incorporated by reference into Part III of this Form 10-KSB to the extent described in Part III.

## **PART I**

#### FORWARD LOOKING STATEMENTS

Certain statements included in this Annual Report on Form 10-KSB, except for the historical information contained herein, may be forward-looking statements within the meaning of Section 21E of the Exchange Act, which are subject to the safe harbor created by that statute, and further, may contain forward-looking statements that are made in reliance upon the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. The words or phrases "will likely result," "are expected to," "will continue," "is anticipated," "estimate," "project," "believe" or similar expressions identify forward-looking statements. Actual results may be different from those described in the forward-looking statements. Future events involve risks and uncertainties. Some of these risks and uncertainties are outside the control of management. Readers are cautioned against placing undue reliance on the forward-looking statements due to these risks and uncertainties and are cautioned to review the historical information and statements of risk contained in the Company's Securities and Exchange Commission reports.

## ITEM 1. BUSINESS.

#### **History and Background**

NVE Corporation ("NVE" or "the Company") is a leader in the practical commercialization of "spintronics," magnetic devices which many experts believe represent the next generation of microelectronics.

NVE was incorporated under the laws of the state of Minnesota in 1989 as the result of research completed by the Company's founder, Dr. James Daughton, while employed with Honeywell. Historically, NVE has been a research and development (R&D) company funded largely by government contracts. In November, 2000, the shareholders of Nonvolatile Electronics, Incorporated (NVE) approved the merger of the company with and into Premis Corporation ("Premis"), a publicly-traded corporation, with Premis surviving under the new name NVE Corporation.

NVE's enabling technology is a quantum-mechanics effect known as "spintronics" or "SPINS." Some experts think spintronics represents the next generation of microelectronics—the successor to the transistor. Unlike conventional electronics, which rely on electron charge, spintronics use electron spin to store and transmit information. NVE's products use proprietary spintronic materials called Giant Magnetoresistors (GMR), which were discovered in 1988 and perfected by NVE under government research grants. GMR is made from exotic alloys a few atoms thick, and provides a large signal (the "Giant" in "Giant Magnetoresistor") when subjected to a magnetic field. Such sensitivity was previously possible only with super-cooling. In NVE's products, GMR elements are connected to integrated circuitry and packaged in much the same way as conventional integrated circuits.

NVE first sold and shipped products using GMR spintronics materials in 1995, and produced the first known products combining GMR materials with integrated circuits in 1998.

#### **Products and Markets**

NVE is a recognized leader in the practical commercialization of spintronics and GMR. Our sensor products detect the presence of a magnet or metal to determine position or speed. MRAM uses GMR spintronics to store data, combining the speed of semiconductor memory with the nonvolatility of magnetic memory. Our magnetic Couplers (also known as "isolators" because they electrically isolate the coupled systems) add an IsoLoop<sup>®</sup>, an integrated microscopic coil. The IsoLoop coil is electrically insulated from the output-side sensors. The coil creates a small magnetic field that is picked up by the sensor, transmitting data almost instantly. Thus IsoLoop Magnetic Couplers are many times faster than conventional optical coupling. Optical coupler speed is limited by the latency of the emitting element, much as an electric oven element has a "warm-up" time, while a microwave oven magnetron starts up almost instantly.

Our product portfolio consists of three lines: 1) magnetic sensors for precise data acquisition, 2) IsoLoop Couplers for high-speed data transfer, and 3) Magnetic Random Access Memory (MRAM) for non-volatile data storage. Our present sensor market is industrial and robotic controls, with automotive sensors in the near future. Couplers are sold primarily for factory and industrial networks, with broadband and telecommunications in the future. MRAM applications include hard-disk replacement and instant-on computers, and we have licensed our MRAM intellectual property to major memory manufacturers.

#### **Distribution**

The company relies primarily on indirect channels to sell its products. In the past year, Digi-Key, one of the country's largest electronic component distributors, agreed to distribute NVE products. Also in the past year, we added a number of manufacturers' representatives, particularly for our Coupler products. This expansion dramatically expanded our geographical reach and the number of sales engineers representing the company. In September 2001, we signed a five-year agreement with Agilent Technologies, Inc. ("Agilent"). We believe Agilent is the world's largest seller of solid-state couplers.

# Competition

General barriers to competitive entry include specialized equipment, know-how, and patents. NVE's technical staff includes leading world experts with unique design, processing, packaging and testing know-how. We have also amassed a range of specialized and customized production equipment.

NVE's enabling spintronic technology addresses four "Bs" in global trends:

**B**andwidth—NVE Couplers are five to ten times faster than opto-couplers, providing higher-bandwidth and maximizing the productivity of existing copper networks.

**Bounds**—Because of their high signal-to-noise ratio, NVE Couplers drive ten times longer data paths than opto-couplers or transformers. This allows 10-mile range DSL replacement, which could significantly increase the copper-broadband market.

*Bits*—NVE sensors are more precise (more useful "bits") than other sensors. That means more productive industrial controls and robotics in the high-end sensor market.

**Boxes**—NVE products combine multiple channels of magnetics and silicon in one sub-millimeter die for smaller, less expensive systems. Customers have reported payback times as short as three months by using our parts to save board space.

Our markets are highly competitive, and there is no assurance that we can maintain our competitive advantages.

#### Sensor Competition

Our three main sensor competitors are: 1) Honeywell International Inc. ("Honeywell"), 2) Royal Philips Electronics ("Phillips"), and 3) Allegro Microsystems, Inc. ("Allegro"). Honeywell and Philips make traditional nickeliron anisotropic magnetoresistive (AMR) sensors. AMR sensors are used in automotive and high-performance industrial control systems. Unlike NVE's GMR sensors, AMR sensors have "flipping" artifacts that limit their reliability. Allegro makes inexpensive silicon Hall sensors, but Hall sensors are not nearly as sensitive or precise as NVE's.

## Coupler Competition

The two main competing digital couplers are opto-couplers and inductive couplers (transformers). In addition to being a customer, Agilent, the Hewlett Packard spin-off, is the leading producer of high-speed opto-couplers. Other top opto-coupler suppliers are Vishay Intertechnology (formerly Infineon, a Siemens AG spin-off), NEC, Toshiba, and Fairchild Semiconductor. Inductive couplers are made by a number of companies. As noted previously, NVE run up to ten times faster the fastest opto-couplers. Unlike IsoLoops, inductive couplers require special encoding to transmit logic signals. Furthermore, IsoLoop Couplers require much less board space than opto- or inductive couplers.

# **Suppliers**

The Company has several single-source semiconductor foundry suppliers for certain integrated circuit wafers critical to production of its commercial products. Significant interruption of supply from any of these vendors could have a material adverse effect on the Company.

# **Major Customers**

NVE's largest customer is the United States government and, although no current problems exist with respect to any government contract or with the Company's vibrant relationship with the government funding vehicles, disqualification as a vendor to the United States government would cause serious setbacks for the Company on a going forward basis and would likely hamper future R&D activity.

Our largest commercial customers include Agilent, St. Jude Medical, Inc., and certain distributors. The loss of any of these customers could have a significant impact on our commercial revenues and profitability.

# **Patents, Licenses, and Royalty Agreements** *Patents*

NVE technology is protected by over 70 patents either issued, pending, or licensed. We are continuing to strengthen our intellectual property.

#### Licenses

We have licensed certain MRAM intellectual property to several companies. In the past year we recognized revenues for advance payments made by license agreements with two of these companies. We will also receive royalties after the licensees begin selling devices using our intellectual property, subject to certain conditions. There can be no assurance that existing licensees will produce devices using our intellectual property.

There are other potential licensees for our MRAM intellectual property, although existing agreements place some restrictions on future license agreements. There is no assurance that the company will gain additional licensees.

#### Royalty Agreements

We have licensed rights to another organization's GMR-related patent, which calls for us to pay royalties on our sales of certain products. Payments under this agreement have not been material.

# **Research and Development**

In Fiscal 2002 our research and development consisted of contract research and development and commercial product research and development. Contract research and development is primarily for U.S. government agencies, which fund such developments. Major commercial product research and development programs in the past fiscal year included the development of anti-skid brake sensors and new types of position sensors. The cost of these programs were at least partially borne by customers.

Total research and development expenses were \$5.73 million and \$5.05 million for the years ended March 31, 2002 and 2001, respectively, of which \$4.15 million and \$4.02 million, respectively, was contract research and development. The balance was primarily commercial product research and development in both periods.

#### **Employees**

As of March 31, 2002, we had 59 employees, 53 of whom were full time. Of the full-time employees, there were five general and administrative employees, seven sales and marketing employees, 19 technicians and 22 scientists. Ten employees have earned doctorate degrees. None of our employees is represented by a labor union or is subject to a

collective bargaining agreement, and we believe we maintain good relations with our employees.

#### ITEM 2. PROPERTIES.

Our principal offices are at 11409 Valley View Road, Eden Prairie, Minnesota 55344. We lease the space which consists of approximately 18,500 square feet of offices, production, and laboratories. The lease agreement has a term of five years, expiring December 31, 2003. On April 1, 2002 we began leasing an additional 2,500 square feet of office and warehouse space in the same building under a sublease agreement expiring May 31, 2003.

#### ITEM 3. LEGAL PROCEEDINGS.

We are not currently a party to any pending legal proceeding nor is any property of the Company subject to such proceeding. Furthermore, we are not aware of any potential claims, by any governmental authority or otherwise, that may be brought against the Company.

# ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.

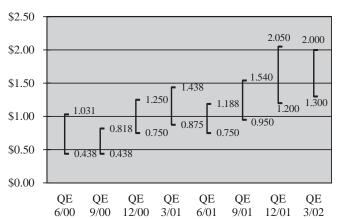
No matters were submitted to security holders during the quarter ended March 31, 2002.

#### PART II

# ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS.

NVE's Common Stock is traded on the OTC Bulletin Board under the symbol "NVEC." The following data sets forth for the fiscal quarters indicated, a summary of the range of high and low bid information of our common stock. Prices through the second quarter of fiscal year ended March 31, 2002 ("Fiscal 2002"), represent high and low bids as reported on the OTC Bulletin Board. Prices for the third quarter of Fiscal 2001 represent high and low bids as reported on the OTC Bulletin Board for the post-dividend and post-merger period of December 6, 2000, to December 31, 2001. Subsequent prices represent high and low bids as reported on the OTC Bulletin Board. Such bid information reflects inter-dealer prices, without retail mark-up, mark-down or commissions and does not necessarily reflect actual transactions.

#### **Common Stock**



The Company has never paid or declared any cash dividends on its common stock. We do not anticipate paying any dividends in the foreseeable future, and intend to retain any earnings we may generate to provide for the operation and projected expansion of our business.

Approximately 15.9 million shares were issued to approximately 75 shareholders of Nonvolatile Electronics, Incorporated, in November, 2000 in connection with the merger by and between Nonvolatile Electronics, Incorporated and Premis Corporation. Also in November 2000, we issued approximately 69,000 shares to three individuals in connection with the exercise of warrants provided in exchange for services rendered.

We sold approximately 77,000 shares of unregistered Common Stock to Japan's K.K.Rocky Group in June, 2001 in connection with an agreement with K.K.Rocky to distribute our products in Japan and Korea. The sale was under Rule 506 of Regulation D promulgated under Section 4(2) of the Securities Act of 1933, as amended.

As of March 31, 2002, NVE had approximately 209 shareholders of record and approximately 986 total shareholders.

# ITEM 6. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### General

NVE is a leader in the practical commercialization of "spintronics," which many experts believe represents the next generation of microelectronics. We derive revenue from three sources: 1) contract R&D (principally government contracts); 2) commercial sales of GMR sensor and coupler products; and 3) licenses for our magnetic random-access memory (MRAM) intellectual property.

Our strategy is to continue to rapidly expand our product revenues while relying on government contracts for basic technology development. The expansion of product revenue will require additional product development and marketing expenditures as well as working capital to fund receivables and inventories.

#### **Critical Accounting Policies**

Management's Discussion and Analysis of Financial Condition and Results of Operations discusses our financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of these financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. On an on-going basis, management evaluates its estimates and adjustments, including those related to bad debts, inventories, income taxes, and contingencies and litigation. Management bases its estimates and judgments on historical experience and on various other factors that are believed to be reasonable under the circumstances, the results

of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

We believe the following critical accounting policies, among others, affect our more significant judgments and estimates used in the preparation of our financial statements.

#### **Bad Debt**

The Company maintains an allowance for doubtful accounts for estimated losses resulting from the inability of its customers to make required payments. If the financial condition of the Company's customers were to deteriorate, resulting in an impairment of their ability to make payments, additional allowances may be required.

#### Inventory

The Company reduces the stated value of its inventory for obsolescence or impairment in an amount equal to the difference between the cost of inventory and the estimated market value based upon assumptions about future demand and market conditions. If actual future demand or market conditions are less favorable than those projected by management, additional reductions in stated value may be required.

#### Income Taxes

In determining the carrying value of the Company's net deferred tax assets, the Company must assess the likelihood of sufficient future taxable income in certain tax jurisdictions, based on estimates and assumptions to realize the benefit of these assets. Management evaluates the realizability of the deferred assets quarterly and assesses the need for valuation allowances or reduction of existing allowances quarterly. As of March 31, 2002, the Company has recorded \$2.17 million of valuation allowances related to its net deferred tax assets.

# **Results From Operations**

Results reported herein are for prior periods and not necessarily indicative of results which may be expected in the future. We have made no predictions or estimates as to future operations, and no inferences as to future operations should be drawn.

The table shown below summarizes the percentage of revenues for the various items for the periods indicated:

	Years Ended March 31,		
	2002	2001	
Revenue:			
Research and development	68.8 %	62.0 %	
Product sales	22.8	10.4	
License fees	8.4	27.6	
Total revenues	100.0	100.0	
Cost of sales	83.2	65.0	
Gross profit	16.8	35.0	
_			
Total expenses	46.8	33.2	
Net (loss) income	(30.0)%	1.8 %	

Revenues for the fiscal year ended March 31, 2002 ("Fiscal 2002") were \$6,995,325, a decrease of 2% from revenues of \$7,165,665 for the year ended March 31, 2001 ("Fiscal 2001"). Product sales in Fiscal 2002 increased by 113% to \$1,593,182 from \$749,407 in Fiscal 2001. This was offset by the non-recurrence of \$1.25 million of license revenues resulting from a December, 2000 agreement with Honeywell International for MRAM technology. Additionally, recurring license revenues decreased \$138,887 as revenue recognition for one of the Company's license agreements was completed during the current year (see Note 2 to Financial Statements—Revenue Recognition).

Gross profit margins decreased from 35% to 17%, primarily due to lower license revenues, more lower-margin indirect sales, and start-up costs associated with new commercial products.

Research and development expenses increased by 14% to \$5,731,764 for Fiscal 2002, compared to \$5,047,924 for Fiscal 2001. The increase was due to an increase in commercial product development.

Selling, general and administrative expenses for Fiscal 2002 increased by 32% to \$1,807,273 compared to \$1,368,767 in the prior year. Selling expenses increased with the addition of a National Sales Manager and expenses associated with development of a manufacturer's representative network. General and administrative expenses increased due to additional legal and accounting expenses associated with being publicly-held and the costs of implementing a new accounting software system in the current period.

NVE had a net loss for Fiscal 2002 of \$2,100,442 compared to a net income of \$127,258 for Fiscal 2001. The loss was due primarily to lower license revenues and higher R&D expenses.

#### **Foreign Currency Transactions**

Due to product sales abroad, the Company has some limited revenue risks from fluctuations in values of foreign currency. Foreign sales are generally made in U.S. currency, and currency transaction gains or losses in the past two fiscal years were not significant.

## **Liquidity and Capital Resources**

Cash flow for Fiscal 2002 showed a decrease of \$954,822. The Company had cash on March 31, 2002 of \$537,258. The decrease in cash was primarily due to investments in developing and selling our commercial products, partially offset by cash generated by the sale and lease-back of equipment and payments from Agilent. With the addition of a \$6.228 million strategic investment after the end Fiscal 2002 (see Note 15 to Financial Statements—Subsequent Event), we believe our working capital is adequate for our Fiscal 2003 needs.

#### **Inflation**

Inflation has not had a significant impact on the operations of NVE since its inception. Prices for our

products and for the materials and labor going into those products are governed by market conditions. It is possible that inflation in future years could impact both materials and labor in the production of our products. Rates paid by the U.S. Government on research and development contracts are adjustable with inflation.

# ITEM 7. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA.

Financial Statements and Notes are set forth on this Form 10-KSB following the signature page.

# ITEM 8. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

Our shareholders approved the engagement of Ernst & Young LLP ("E&Y") as our independent auditors for Fiscal 2001 at our 2001 Annual Meeting of Shareholders on July 19, 2001. We filed a report on Form 8-K on that date disclosing the approval. Prior to the November 21, 2000 Merger, E&Y was Nonvolatile Electronics, Incorporated's independent auditors, and PricewaterhouseCoopers, LLP ("PwC") was PREMIS' independent auditors.

The reports of PwC on PREMIS' financial statements for the fiscal years ended March 31, 2000 and 1999 did not contain any adverse opinion or disclaimer of opinion and were not qualified or modified as to uncertainty, audit scope or accounting principle. In connection with its audits of the financial statements of PREMIS for fiscal years ended March 31, 2000 and 1999 and through June 28, 2001, there were no disagreements with PwC within the meaning of Instruction 4 of Item 304 of Regulation S-B of the Securities and Exchange Commission ("SEC") on any matter of accounting principles or practices, financial statement disclosure or auditing scope or procedure which, if not resolved to PwC's satisfaction, would have caused PwC to make reference to the subject matter of the disagreement in connection with its reports on PREMIS' financial statements. Furthermore, with respect to PREMIS, during the fiscal years ended March 31, 2000 and 1999, there were no "reportable events" (as defined in Item 304(a) (1) (iv) (B) of Regulation S-B of the SEC).

#### **PART III**

ITEM 9. DIRECTORS, EXECUTIVE OFFICERS, PROMOTERS AND CONTROL PERSONS; COMPLIANCE WITH SECTION 16(A) OF THE EXCHANGE ACT.

# **Executive Officers of the Company**

The executive officers of the Company at the time of the filing of this Form 10-KSB are as follows:

Daniel A. Baker, President, Chief Executive Officer and Director, age 44, was elected an officer and director of the Company in January, 2001. From 1993 until joining the Company, he was President and CEO of Printware, Inc., a

public company that makes high-speed laser imaging systems. Dr. Baker has 25 years of experience in high-tech industries, including executive positions with Minntech Corporation and Percom Data Corporation. Dr. Baker holds Ph.D. and M.S. degrees in engineering from the University of Minnesota, an M.B.A. in finance from the University of Minnesota, and a B.S. in engineering from Case Western Reserve University. He holds 15 patents.

Richard George, Treasurer and Chief Financial Officer, age 58, has served as the Chief Financial Officer of NVE since March, 1995. From 1991 to 1995, Mr. George served as Controller for NVE. From 1966 to 1991, Mr. George held various financial and financial management positions in the areas of operations and contracts at Honeywell Inc. Mr. George received a B.A. in economics in 1966 from the University of Minnesota, where he later took graduate courses in law and management.

James Daughton, Chief Technical Officer and Director, age 65, has been a director of the Company since its inception and Chief Technical Officer since January, 2001. He served as NVE's Chairman and CEO from the company's inception to January, 2001. From 1974 to 1989, Dr. Daughton held various research and product development positions at Honeywell, Inc. including Vice President of The Solid State Development Center. From 1964 to 1974, he developed magnetic and semiconductor memory devices at IBM Corporation. Dr. Daughton holds a doctorate in electrical engineering from Iowa State University and is an adjunct professor of physics at the University of Minnesota. He has more than 20 issued or pending patents.

Other information required by this Item will be contained in the Company's Proxy Statement for its 2002 Annual Meeting of Shareholders and is incorporated herein by reference.

#### ITEM 10. EXECUTIVE COMPENSATION.

The information required by Item 10 is incorporated herein by reference to the section titled "Executive Compensation" contained in the Company's Proxy Statement for its 2002 Annual Meeting of Shareholders.

# ITEM 11. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT.

The information required by Item 11 is incorporated herein by reference to the section entitled "Security Ownership Of Certain Beneficial Owners and Management" contained in the Company's Proxy Statement for its 2002 Annual Meeting of Shareholders.

# ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS.

The information required by Item 12 is incorporated herein by reference to the section titled "Executive Compensation" contained in the Company's Proxy Statement for its 2002 Annual Meeting of Shareholders.

## ITEM 13. EXHIBITS, FINANCIAL STATEMENT SCHEDULES AND REPORTS ON FORM 8-K.

(a) Exhibits.

# Exhibit # Description

- 3.1 Amended and Restated Articles of Incorporation of the Company (incorporated by reference to the Company's Definitive Proxy Statement on Schedule 14A filed November 16, 2000).
- 3.2 By-laws of the Company (incorporated by reference to the Company's Current Report on Form 8-K filed December 6, 2000).
- 3.3 By-laws of the Company as amended by the Board of Directors, May 31, 2002 (filed herewith).
- \*10.1 Employment Agreement between the Company and Daniel A. Baker dated January 29, 2001 (incorporated by reference to the Company's Annual Report on Form 10-KSB for the year ended March 31, 2001).
- \*10.2 NVE Corporation 2000 Stock Option Plan (incorporated by reference to the Company's filing on Current Report on Form 8-K/A filed February 2, 2001).
- \*10.3 NVE Corporation 2000 Stock Option Plan as Amended July 19, 2001 by the shareholders (incorporated by reference to the Company's Registration Statement on Form S-8 filed July 20, 2001).
- \*10.4 NVE Corporation 2001 Employee Stock Purchase Plan (incorporated by reference to the Company's Definitive Proxy Statement on Schedule 14A filed June 1, 2001).
- 10.5 Agreement between the Company and Agilent Technologies, Inc. dated September 27, 2001 (incorporated by reference to the Company's Quarterly Report on Form 10-QSB for the period ended September 30, 2001).
- 21.1 Subsidiaries of the Registrant. None.
- 23.1 Consent of Ernst & Young LLP (filed herewith).

# (b) Reports on Form 8-K.

The Company submitted a Form 8-K dated March 18, 2002 relating to Regulation FD disclosure of a broadcast interview with the Company's president.

<sup>\*</sup>Indicates a management contract or compensatory plan or arrangement.

# **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on behalf of the undersigneds thereunto duly authorized.

# **NVE CORPORATION**

Dated: May 31, 2002

Daniel A. Baker
President and Chief Executive Officer

NOT APPROVED SIGNATURES FOR PROOFING ONLY

Richard George Chief Financial Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant on the dates in the capacities indicated.

Name	Title	Date
Terrence Glarner	Director and Chairman of the Board	May 31, 2002
Paniel Bahen Daniel A. Baker	Director, President & Chief Executive Officer (Principal Executive Officer)	May 31, 2002
Richard George	Treasurer and Chief Financial Officer (Principal Financial and Accounting Officer)	May 31, 2002
James Daughton	Director and Chief Technical Officer	May 31, 2002
Nabel Junika Herbert Goronkin	Director	May 31, 2002
Robert Irish	Director	May 31, 2002

# **II ERNST & YOUNG**

## REPORT OF INDEPENDENT AUDITORS

Board of Directors NVE Corporation

We have audited the accompanying balance sheet of NVE Corporation as of March 31, 2002 and the related statements of operations, shareholders' equity and cash flows for the years ended March 31, 2002 and 2001. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of NVE Corporation at March 31, 2002 and the results of its operations and its cash flows for the years ended March 31, 2002 and 2001 in conformity with accounting principles generally accepted in the United States.

Ernst + Young LLP Minneapolis, Minnesota

April 26, 2002

# NVE CORPORATION BALANCE SHEET MARCH 31, 2002

ASSETS Current assets:		
Cash	\$	537,258
Accounts receivable	Ψ	1,261,173
Inventories		512,215
Prepaid expenses and other assets		59,205
Total current assets	_	2,369,851
Fixed assets:		, ,
Machinery and equipment		2,244,393
Furniture and fixtures		35,499
Leasehold improvements		352,640
Construction in progress		78,987
		2,711,519
Less accumulated depreciation		1,485,914
Total fixed assets		1,225,605
Total assets	\$	3,595,456
LIABILITIES AND SHAREHOLDERS' EQUITY Current liabilities:    Note payable    Accounts payable    Accrued payroll and other    Deferred revenue    Current portion of capital lease obligations Total current liabilities    Capital lease obligations, less current portion Total liabilities	\$	218,539 388,532 426,950 1,565,307 141,921 2,741,249 377,399 3,118,648
Shareholders' equity: Common stock Additional paid-in capital Accumulated deficit Total shareholders' equity Total liabilities and shareholders' equity		172,702 5,758,444 (5,454,338) 476,808 3,595,456
Total habilities and shareholders equity	Ψ	3,333,430

# NVE CORPORATION STATEMENT OF OPERATIONS YEARS ENDED MARCH 31, 2002 AND 2001

	YEAR ENDED MARCH 31,			ARCH 31,
		2002		2001
Revenues				
Contract research and development	\$	4,816,029	\$	4,441,259
Product sales		1,593,182		749,407
License revenues		586,114		1,974,999
Total revenues		6,995,325		7,165,665
Cost of sales		5,822,536		4,654,880
Gross profit		1,172,789		2,510,785
Expenses				
Research and development		1,583,008		1,031,263
Selling, general & administrative		1,807,273		1,368,767
Total expenses		3,390,281		2,400,030
(Loss) income from operations		(2,217,492)		110,755
Interest expense		(45,710)		(33,919)
Other income		162,760	_	50,422
Net (loss) income	\$	(2,100,442)	\$	127,258
Net (loss) income per				
basic and diluted share	\$	(0.12)	\$	0.01
		_		
Weighted average shares outstanding:				
Basic		17,028,870		16,852,042
Diluted		17,028,870		17,708,709

# NVE CORPORATION STATEMENT OF SHAREHOLDERS' EQUITY YEARS ENDED MARCH 31, 2002 AND 2001

		Additional									
	Preferre	d St	ock	Commor	sto	ock	Paid-in	Α	ccumulated		
	Shares	Α	Amount	Shares	1	Amount	Capital		Deficit	Tota	1
Balance, March 31, 2000	1,675,000	\$	16,750	2,813,828	\$	28,139	\$ 4,733,046	\$	(3,481,154)	\$ 1,296	5,781
Exercise of stock options and warrants Repurchase of common stock Recapitalization in				47,120 (3,823)		471 (38)	6,444 (19,022)				5,915 9,060)
connection with merger of Premis Corp. Net income for year ended	(1,675,000)		(16,750)	14,064,103		140,641	928,159			1,052	2,050
March 31, 2001									127,258	127	7,258
Balance, March 31, 2001	-		-	16,921,228		169,213	5,648,627		(3,353,896)	2,463	3,944
Exercise of stock options and warrants Shares issued pursuant to employee stock				257,100		2,571	15,653			18	3,224
purchase plan				14,195		142	14,940			14	5,082
Sale of common stock				77,633		776	79,224				0,000
Net loss for year ended March 31, 2002				,			,		(2,100,442)		),442)
Balance, March 31, 2002	-	\$	-	17,270,156	\$	172,702	\$ 5,758,444	\$	(5,454,338)	\$ 476	5,808

# NVE CORPORATION STATEMENT OF CASH FLOWS YEARS ENDED MARCH 31, 2002 AND 2001

	YEAR ENDEI 2002	MARCH 31, 2001		
OPERATING ACTIVITIES				
Net (loss) income	\$ (2,100,442)	\$ 127,258		
Adjustments to reconcile net (loss) income to net cash				
(used in) provided by operating activities:				
Depreciation and amortization	332,290	256,275		
Changes in operating assets and liabilities:				
Accounts receivable	55,555	(358,570)		
Inventories	575,601	(503,841)		
Prepaid expenses and other	14,674	(32,252)		
Accounts payable and accrued expenses	193,938	271,837		
Deferred revenue	249,885	787,645		
Net cash (used in) provided by operating activities	(678,499)	465,473		
INVESTING ACTIVITIES				
Purchases of fixed assets	(224,735)	(359,556)		
Net cash used in investing activities	(224,735)	(359,556)		
FINANCING ACTIVITIES				
Net proceeds from sale (repurchase) of common stock	113,306	1,039,905		
Repayment of note payable and capital lease obligations	(164,894)	(36,015)		
Net cash (used in) provided by financing activities	(51,588)	1,003,890		
(Decrease) increase in cash	(954,822)	1,109,807		
Cash at beginning of year	1,492,080	382,273		
Cash at end of year	\$ 537,258	\$ 1,492,080		
Supplemental disclosure of non-cash activity				
Assets acquired through capital lease obligations	634,865			

# NVE CORPORATION NOTES TO FINANCIAL STATEMENTS

#### 1. DESCRIPTION OF BUSINESS

NVE Corporation ("NVE" or "the Company") is a leader in the practical commercialization of "spintronics," which many experts believe represents the next generation of microelectronics. The Company derives revenue from three sources: 1) contract R&D (principally government contracts); 2) commercial sales of its GMR sensor and coupler products; and 3) licenses for its magnetic random-access memory (MRAM) technology.

The Company has representatives throughout the world, and derives approximately 15% of its revenues from sources outside the United States.

#### Merger

On November 21, 2000, then privately-owned Nonvolatile Electronics, Incorporated ("NVE") and publicly-held Premis Corporation completed a merger with Premis surviving under the new name NVE Corporation. The Company issued new shares of Common Stock in exchange for outstanding shares of NVE capital stock. The shares of Common Stock issued to NVE shareholders represented 94% of the common shares outstanding immediately following the consummation of the merger. In applying generally-accepted accounting principles ("GAAP"), the Merger has been deemed to be equivalent, for accounting purposes, to NVE's issuance of capital stock in exchange for the fair-market value of the assets and liabilities of the Company. As a result, no goodwill has been recorded, and the assets of NVE are recorded at their historic values.

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## **Cash and Cash Equivalents**

The Company considers all highly liquid investments with a remaining maturity of three months or less when purchased to be cash equivalents.

#### **Revenue Recognition**

Revenue from product sales to direct customers is recognized upon shipment. Revenue from licensing and technology development programs, which is nonrefundable and for which no significant future obligations exist, is recognized when the license is signed. Revenue from licensing and technology development programs, which is refundable, recoupable against future royalties, or for which future obligations exist, is recognized when the Company has completed its obligations under the terms of the agreements. Revenue from royalties is recognized upon the shipment of product from the Company's technology license partners to direct customers. Certain research and development activities are conducted for third parties and such revenue is recognized as the services are performed.

#### **New Pronouncements**

In December 1999, the Securities and Exchange Commission issued Staff Accounting Bulletin ("SAB") No. 101, Revenue Recognition, which provides guidance on the recognition, presentation and disclosure of revenue in financial statements. SAB 101 requires that license and other up-front fees received from research collaborators be recognized over the term of the agreement unless the fee is in exchange for products delivered or services performed that represent the culmination of a separate earnings process. Effective January 1, 2000 the Company adopted SAB 101. As a result of the adoption, the Company reported a cumulative effect of a change in accounting principle in the amount of \$611.110, or \$.04 per share, which represented the deferral of recoupable up-front license fees for which the earnings process was not complete. The Company recognized \$194,445 and \$333,332 of revenue that was included in the cumulative effect adjustment for the years ended March 31, 2002 and 2001, respectively. The effect of that revenue was to increase income by the amounts reported.

In June 2001, the Financial Accounting Standards Board issued Statements of Financial Accounting Standards (SFAS) No. 141, *Business Combinations*, and No. 142, *Goodwill and Other Intangible Assets* (Statement 142). Under the new rules, goodwill and indefinite lived intangible assets are no longer amortized but are reviewed annually for impairment. Separate intangible assets that are not deemed to have an indefinite life will continue to be amortized over their estimated useful lives. The amortization provisions of SFAS No. 142 apply to goodwill and intangible assets acquired after June 30, 2001. The Company does not anticipate that the adoption of the new statements will have any effect on earnings or the financial position of the Company.

In August 2001, the Financial Accounting Standards Board issued SFAS No. 144, *Accounting for the Impairment of Long-Lived Assets*, effective for fiscal years beginning after December 15, 2001. Under the new rule, a single accounting model is established for long-lived assets to be disposed of by sale. In addition, implementation issues are resolved in regards to previously issued statements. The Company does not anticipate that the adoption of the new statement will have any effect on earnings or the financial position of the Company.

# **Inventories**

Inventories are stated at lower of cost, first-in, first-out (FIFO) method, or market.

#### **Fixed Assets**

Fixed assets are stated at cost. Depreciation of machinery and equipment, and furniture and fixtures is recorded over the estimated useful lives of the assets, generally five years, using the straight-line method. Amortization of leasehold improvements is recorded using the straight-line method over the lesser of the lease term or useful life of five years.

## **Stock-Based Compensation**

The Company has adopted the disclosure-only provisions of SFAS No. 123, *Accounting for Stock-Based Compensation*, but applies Accounting Principles Board ("APB") Opinion No. 25, *Accounting for Stock Issued to Employees*, and related interpretations in accounting for its plans. Under APB No. 25, when the exercise price of employee stock options equals the market price of the underlying stock on the date of grant, no compensation expense is recognized.

#### **Net Income Per Common Share**

The Company calculates its income (loss) per share pursuant to SFAS No. 128, Earnings Per Share. Basic earnings per share is computed based upon the weighted average number of common shares issued and outstanding during each year. Diluted net income per share amounts assume conversion, exercise or issuance of all potential common stock instruments (stock options, warrants and convertible preferred stock). Potentially dilutive securities including warrants and stock options are excluded from diluted earnings per share for Fiscal 2002 because these securities would be anti-dilutive. Stock options were not included in the computation of diluted earnings per share per share if the exercise prices of the options were greater than the market price of the common stock. The following table reflects the components of common shares outstanding in accordance with SFAS No. 128:

	YEAR ENDED MARCH 31				
	2002	2001			
Weighted avg. common shares outstanding-basic	17,028,870	16,852,042			
Effect of dilutive securities:					
Stock options	-	848,374			
Stock warrants		8,293			
Shares used in computing net income (loss) per					
common share - diluted	17,028,870	17,708,709			

## **Segment Information**

The Company follows the provisions of SFAS No. 131, *Disclosures About Segments of an Enterprise and Related Information*. The Company derives most of its revenue from one industry segment, government contracts. Until such time as the Company diversifies its operations, this pronouncement has no significant impact on the reporting practices of the Company.

#### **Income Taxes**

The Company accounts for income taxes using the liability method. Deferred income taxes are provided for temporary differences between the financial reporting and tax bases of assets and liabilities.

#### **Use of Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires

management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from the estimates.

#### **Fair Value of Financial Instruments**

The Company's financial instruments consist of cash and cash equivalents, short-term trade receivables and accounts and note payable. The carrying values of the Company's financial instruments approximate fair value due to their short-term nature.

# **Accounting for Long-Lived Assets**

The Company records losses on long-lived assets used in operations when indicators of impairment are present and the undiscounted cash flows estimated to be generated by those assets are less than the assets' carrying amount.

#### **Condensed Format**

Statements contained herein are condensed as permitted under Regulation S-B. Specifically, in the Statement of Operations, "Other Income" includes royalty expense, interest income, interest expense, and miscellaneous income and expenses.

# **Classification of Research and Development Costs**

The Company has reclassified certain research and development costs related to contract research and development programs to cost of sales. Previously, these costs were included with research and development costs reported as operating expenses.

# 3. INVENTORIES

Inventories consist of the following:

	MARCH 31,			
		2002		
Raw materials	\$	167,607		
Work-in-progress		395,144		
Finished goods		99,464		
		662,215		
Less obsolescence reserve		(150,000)		
	\$	512,215		

# 4. INCOME TAXES

As of March 31, 2002, the Company had net operating loss carry forwards of approximately \$5,082,000 which expire in fiscal years 2006 through 2021 and \$210,000 in research and development credits which can be used to offset federal income taxes. Credits will expire in fiscal years 2004 through 2007. Deferred income taxes reflect the net tax effects of temporary differences between the carrying amount of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes.

Significant components of the Company's deferred tax assets and liabilities are as follows:

	MARCH 31,
	2002
Deferred tax assets:	
Net operating loss carryforwards	\$ 1,830,000
Other	129,000
Tax credit carryforward	210,000
	2,169,000
Valuation allowance	(2,169,000)
	\$ -

## 5. NOTES PAYABLE

The Company has a note payable to a bank totaling \$218,539 at March 31, 2002. The note accrues interest at a rate equal to 1.5% above the bank's index rate (6.25% at March 31, 2002). The note requires monthly payments with a balloon payment of the outstanding principal due October 15, 2002. Substantially all of the Company's assets are pledged as collateral on the note. Total interest paid was \$19,247 and \$31,769 for the years ended March 31, 2002 and March 31, 2001, respectively.

#### 6. CAPITAL LEASES

The Company has a lease payable to a leasing company totaling \$247,793 at March 31, 2002. The lease has an effective annual rate of 8.48% with monthly payments of \$8,894 through October 2004. The lease is for production equipment.

The Company has another lease payable to a leasing company totaling \$271,527 at March 31, 2002. The lease has an effective annual rate of 8.96% with monthly payments of \$6,123 through June 2006 and a payoff amount of \$15,000 due June 2006. The lease is for production equipment.

The cost and accumulated amortization at March 31, 2002 for assets reported under capital lease obligations amounted to \$634,865 and \$70,953 respectively.

The Company's capital lease future payments are summarized as follows:

YEAR ENDING	<b>FUTURE</b>
MARCH 31,	<b>PAYMENTS</b>
2003	\$ 180,203
2004	180,203
2005	135,736
2006	73,481
2007	33,870
Total payments	603,493
Less interest portion	84,173
Principal amount	519,320
Less current portion	141,921
Long-term obligation	\$ 377,399

## 7. STOCK OPTIONS AND WARRANTS

Shareholders approved an amendment to the 2000 Stock Option Plan at the Company's Annual Meeting July 19, 2001 to increase the shares reserved for issuance under the plan from 2,000,000 shares to 5,000,000 shares. The plan provides for issuance to employees, Directors, and certain service providers of incentive stock options and non-statutory stock options. Generally, the options may be exercised at any time prior to expiration, subject to vesting based on terms of employment. Options granted are exercisable over a one- to six-year period or a one- to seven-year period from date of grant at prices not less than fair market value at the date the options are granted as determined by the Board of Directors. A summary of the Incentive Stock Options is shown in the following table:

		WEIGHTED AVERAGE
SHARES	OPTIONS	EXERCISE PRICE
RESERVED	OUTSTANDING	PER SHARE
2,072,787	1,466,500	\$0.14
(1,443,037)	-	-
(631,500)	631,500	0.75
-	(96,250)	0.07
1,750	(1,750)	0.16
-	2,000,000	0.33
3,000,000	-	-
(770,250)	770,250	1.27
-	(257,100)	0.07
15,400	(15,400)	0.17
2,245,150	2,497,750	\$0.65
	RESERVED  2,072,787 (1,443,037) (631,500)  1,750  3,000,000 (770,250)  15,400	RESERVED         OUTSTANDING           2,072,787         1,466,500           (1,443,037)         -           (631,500)         631,500           -         (96,250)           1,750         (1,750)           -         2,000,000           3,000,000         -           (770,250)         770,250           -         (257,100)           15,400         (15,400)

<sup>\*</sup>Includes 378,250 shares committed to in the year ended March 31, 2001 in excess of those authorized. Those options were issued following shareholder approval of an amendment to the Company's 2000 Stock Option Plan.

As of March 31, 2002 and 2001 there were exercisable options outstanding covering 1,429,750 and 1,124,958 shares, respectively, at a weighted average exercise price of \$.50 and \$.32 per share. The remaining weighted-average exercisable life was 4.7 and 4.0 years at March 31, 2002 and 2001.

The Company has elected to follow APB No. 25 and related Interpretations in accounting for its employee stock options because, as discussed below, the alternative fair value accounting provided for under SFAS No. 123 requires use of option valuation models that were not developed for use in valuing employee stock options. Under APB No. 25, because the exercise price of the Company's employee stock options equals the market price of the underlying stock on the date of grant, no compensation expense is recognized.

Pro forma information regarding net income and income per share is required by SFAS No. 123, and has been determined as if the Company had accounted for its employee stock options under the fair value method of that Statement. The fair value for these options was estimated at the date of grant using the Black-Scholes option pricing model with the following weighted average assumptions: risk-free interest rate of 4.8% for fiscal year 2002 and 5.6% for fiscal year 2001, expected volatility of 55%, a weighted-average expected life of the options of four to seven years, and no dividend yield.

Option valuation models were developed for use in estimating the fair value of traded options which have no vesting restrictions and are fully transferable. In addition, option valuation models require the input of highly subjective assumptions. Because the Company's employee stock options have characteristics significantly different from those of traded options, and because changes in the subjective input assumptions can materially affect the fair value estimate, in management opinion, the existing models do not necessarily provide a reliable single measure of the fair value of its employee stock options.

For purposes of pro forma disclosures, the estimated fair value of the options is amortized to expense over the options' vesting period. The Company's pro forma information follows:

	YEAR ENDED MARCH 31,	
	2002	2001
Net (loss) income applica-		
ble to common shares:		
As reported	\$(2,100,442)	\$ 127,268
Pro forma adjustment		
for stock options	(185,650)	(228,649)
Pro forma net (loss)	\$(2,286,092)	\$(101,341)

In fiscal year 2001, the Company issued five-year warrants in return for leasing rights. The warrants issued were exercisable immediately to purchase up to 27,345 shares of the Company's Common Stock at an exercise price of \$.57 per share. The value assigned to these warrants of \$13,823 is being amortized over the 36-month life of the leases.

## 8. COMMON STOCK

The authorized stock of the Company is stated as 30,000,000 shares of Common Stock, \$.01 par value and 50,000,000 shares of all types. The Company's Board of Directors may designate any series and fix any relative rights and preferences to authorized but undesignated stock.

#### 9. SUBLICENSE AGREEMENT

The Company's founder, upon founding the Company, obtained a Technology License Agreement (the "Agreement") with Honeywell, Inc., now Honeywell International, Inc. ("Honeywell"). The Agreement, which has been sublicensed to the Company, allows the use and sublicense of certain property dealing with MRAM technology in markets which are not central to the present or presently intended business markets of Honeywell, the developer of the technology.

In December 2000, the Company and Honeywell entered into a new agreement under which the Company gave up the right to further sublicense Honeywell MRAM technology from this date forward in exchange for a lump sum payment of \$1.25 million. Under this agreement, the Company retains the right to access and use the Honeywell MRAM technology for product development.

# 10. LICENSE AGREEMENTS

The Company has entered into two separate license agreements which provided for advanced payments plus royalties of 1% based upon revenue generated by the respective parties. To date, no royalties have been recognized under either agreement.

#### 11. ROYALTIES

We have licensed rights to another organization's GMR-related patents, which calls for payment of royalties of 1.5% of the sales of certain products. Payments under this license agreement have not been material.

## 12. LEASES

The Company leases its facility under operating leases which expire from May 31, 2003 to December 31, 2003. Operating expenses, including maintenance, utilities, real estate taxes and insurance, are paid by the Company.

The Company also leases various pieces of equipment under operating leases. Terms of the leases range from 36 to 60 months through March 2006, with payments due the first of each month.

Total rent expense for operating leases, including building and equipment, was \$444,041 and \$773,517 for the years ended March 31, 2002 and 2001, respectively.

Future minimum payments under non-cancelable operating leases consist of the following at March 31, 2002:

YEAR	OPERATING LEASE	
ENDING	<b>FUTURE MINIMUM</b>	
MARCH 31,	PAYMENTS	
2003	\$ 431,546	
2004	306,179	
2005	29,463_	
Total minimum lease pay	ments \$ 767,188	

#### 13. 401(K) SAVINGS PLAN

The Company has a 401(k) savings plan. All employees are eligible to participate in the plan the first quarter subsequent to attaining the age of 21. Employees may contribute up to 15% of their gross wages. The Company makes matching contributions equal to 100% of the first 2% of elective salary deferral contributions made by eligible participants. The Company made matching contributions of \$80,616 and \$60,884 for the years ended March 31, 2002 and 2001.

## 14. EMPLOYEE STOCK PURCHASE PLAN

Shareholders approved the Company's 2001 Employee Stock Purchase Plan ("ESPP") on July 19, 2001. The ESPP was implemented October 1, 2001, and provides for the issuance of up to one million shares of Common Stock. With certain exceptions, all employees of the Company who have been employed by the Company for at least one year and who are employed at least 20 hours per week and at least five months per year, including officers and directors who are employees, are eligible to participate in the ESPP. The ESPP consists of periodic offerings for a period determined by the Board of Directors. Under the ESPP, an employee may elect to have up to 10% deducted from regular salary to purchase shares. The price at which the employee's shares are purchased is the lower of (a) 85% of the closing price of the Common Stock on the day that the offering commences or (b) 85% of the closing price of the Common Stock on the day that the offering terminates. The Company issued 14,195 shares of Common Stock in Fiscal 2002 under the ESPP.

## 15. SUBSEQUENT EVENT

On April 19, 2002 the Company closed a technology exchange agreement accompanied by an investment by Cypress Semiconductor Corporation ("Cypress"). Cypress purchased 3.433 million shares of NVE Common Stock for \$6.228 million. Cypress also received a warrant for the purchase of up to an additional two million shares of Common Stock for \$3.00 per share for a term of three years.

Copies of documents filed as exhibits to the Company's Form 10-KSB may be accessed from the SEC's home page (www.sec.gov). Additionally, copies may be obtained by making a written request to Richard George, the Chief Financial Officer of the Company.

#### SENIOR MANAGEMENT

Daniel A. Baker, Ph.D.

President and Chief Executive Officer

Richard George

Secretary, Treasurer and Chief Financial Officer

James Daughton, Ph.D. Chief Technical Officer

John Myers

Vice President, Coupler Business Unit

Jay Brown

Vice President, Sensor Business Unit

## **BOARD OF DIRECTORS**

Terrence Glarner, Chairman

President, West Concord Ventures, Inc.

Daniel A. Baker, Ph.D.

President and CEO, NVE Corporation

James Daughton, Ph.D.

Founder and Chief Technology Officer,

**NVE Corporation** 

Herbert Goronkin, Ph.D.

Vice President, Motorola Laboratories

Robert Irish

Consultant

#### TRANSFER AGENT AND REGISTRAR

Corporate Stock Transfer, Inc.

3200 Cherry Creek Drive South, #430

Denver, Colorado 80209

(303) 282-4800

http://www.corporatestock.com

#### STOCK LISTING

Ticker Symbol "NVEC"

Over the Counter Bulletin Board

# **CORPORATE HEADQUARTERS**

**NVE Corporation** 

11409 Valley View Road

Eden Prairie, MN 55344

(952) 829-9217

investor@nve.com

#### **WEB SITES**

www.nve.com

www.IsoLoop.com

Statements made in this report concerning the Company's or management's intentions, expectations, or predictions about future results or events are "forward-looking statements" within the meaning of the Private Securities Reform Act of 1995. Such statements are necessarily subject to risks and uncertainties that could cause actual results to vary from stated expectations, and such variations could be material and adverse. Additional information concerning the factors that could cause actual results to differ materially from the Company's current expectations is contained in the Company's SEC filings.



e-mail: info@nve.com